

# POWERFUL DATA MANAGEMENT SOLUTIONS, YOUR ULTIMATE COMPETITIVE ADVANTAGE

## Information For Business Partners



### OUR OBJECTIVE AND COMMITMENT IS SIMPLE...

Deliver a workable solution, on time, on budget and form a successful long term partnership with your company.

### OUR SERVICES

STRATEC Data Solutions offers the IVD industry a partner who will develop fully customized solutions or configuration of off the shelf packages that can be offered under an OEM label to enhance your analyzer functionality and connectivity. This allows for significant distinction from the competition, by adding value with high quality, yet flexible data management solutions, enabling you to accelerate you instrument placements in the market.

Our software solutions provide a simple and flexible means of:

- Work listing and results management
- Dashboard display of critical information
- Capture of data in any format from any source
- Import/Export of instrument data to host system
- Flexible solutions for interfacing and connectivity of analyzers
- Pooling applications
- Interfacing multiple analytical platforms
- Linking liquid handling systems and analytical platforms

### VALUE STATEMENT

With more than three decades of experience to build upon, STRATEC Data Solutions is one of the world's leading software development companies for laboratory data management and analyzer communications.

STRATEC Data Solutions provides data management and middleware solutions for some of the leading diagnostic companies. STRATEC Data Solutions have a highly experienced and skilled team who will work with you to develop the most suitable solution for your requirements, enabling shorter time to market and lower development costs. With over 5,000 systems placed worldwide, you can be confident that our solutions are proven. STRATEC Data Solutions offices in the UK, US and Romania work in an integrated fashion to ensure that your requirements are met effectively.

# AT STRATEC DATA SOLUTIONS WE HELP SOLVE SOFTWARE AND DATA MANAGEMENT CHALLENGES

## Collaboration with our OEM Partners.

We can combine your specific knowledge of the various markets, reagent and instrument know-how with our applied expertise in software design and data management.

Well defined specification, close project management and the use of flexible modular software, ensures that projects will be completed on time, on budget and to your exact specification.

## FLEXIBILITY

- Flexibility in software design enables efficient off-the-shelf solutions or highly customized functionality that empower you to differentiate solutions to your customers
- Flexibility in business partnership arrangements that are tailored to support your needs. STRATEC Data Solutions can customize contracts to include development, manufacturing, supply and support or specific combinations thereof

## RELIABILITY

- Reliability of our high quality proven solutions is backed by 5,000 worldwide installations
- Reliability of our project management process ensures that you have what you require, when you require it and within agreed budgets
- Reliability of our design control, testing documentation and supply documentation, takes the worry out of placing your software development in our hands

## EXPERIENCE

- Experience in direct laboratory environments enable our leadership and design team to understand the goals behind your requirements. This allows us to work collaboratively and consultatively with stakeholders from marketing and development teams to deliver products that truly meet the market need.
- Experience in developing 510(k) cleared software solutions in the highly regulated donor screening community, enables us to complement the regulatory process of our business partners. We understand the requirements for cleared products and work within appropriate guidelines to design, develop and deliver solutions that meet regulatory standards. We can file appropriate 510(k) documentation where needed and take the guesswork out of regulated software.

Our flexibility, reliability and experience provides unparalleled value. A partnership which allows you the opportunity to focus on your core business, while we focus on delivering software solutions tailored to your requirements.

## FIND OUT HOW WE CAN HELP

Visit [www.stratec.com/data-solutions](http://www.stratec.com/data-solutions) or call +44 (0)1283 741144

## UNITED KINGDOM

STRATEC Biomedical UK Limited  
Centrum Point  
Third Avenue  
Centrum 100  
Burton upon Trent  
Staffordshire, DE14 2WD England  
Tel: +44 (0)1283 741144  
[sales.burton@stratec.com](mailto:sales.burton@stratec.com)

STRATEC Consumables GmbH  
STRATEC Biomedical AG  
STRATEC Molecular GmbH  
Diatron MI Zrt.  
STRATEC Consumables  
Diatron US, Inc.

AUSTRIA  
GERMANY  
GERMANY  
HUNGARY  
USA  
USA

Phone +43 6246 880333  
Phone +49 7082 7916-0  
Phone +49 30 94892908  
Phone +36 1 436 9800  
Phone +1 617 9459522  
Phone +1 833 2287931